

Madrid, 12 de mayo de 2021

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014, sobre abuso de mercados y en el artículo 228, del texto refundido de la Ley del Mercado de Valores, aprobado por el Real Decreto Legislativo 4/2015 de 23 de octubre y disposiciones concordantes, así como, en la Circular 3/2020 del segmento BME Growth de BME MTF Equity (en adelante "**BME Growth**"), VBARE Iberian Properties SOCIMI, S.A. (la "**Sociedad**" o "**VBARE**"), pone en conocimiento la siguiente:

#### OTRA INFORMACIÓN RELEVANTE

Por medio del presente documento, se adjunta la presentación de resultados del período de 3 meses finalizado el 31 de marzo de 2021.

La documentación anterior también se encuentra a disposición del mercado en la página web de la Sociedad (<u>www.vbarealestate.com</u>).

De conformidad con lo dispuesto en la Circular 3/2020, se hace constar que la información comunicada por la presente ha sido elaborada bajo la exclusiva responsabilidad de la Sociedad y de sus administradores.

Quedamos a su disposición para cualquier aclaración que pueda ser necesaria.

D. Íñigo Sánchez del Campo Basagoiti Secretario No Consejero del Consejo de Administración VBARE Iberian Properties SOCIMI, S.A.



#### THIS RELEVANT FACT IS A TRANSLATION OF THE SPANISH VERSION. IN CASE OF ANY DISCREPANCIES, THE SPANISH VERSION SHALL PREVAIL.

Madrid, 12 May 2021

Pursuant to the terms set forth in Article 17 of EU Regulation No. 596/2014 with regard to abuse of markets and Article 228 of the Consolidated Text of the Stock Exchange Law, approved by Royal Legislative Decree 4/2015 dated October 23 and other related provisions, as well as Notice 3/2020 of the BME Growth de BME MTF Equity ("**BME Growth**"), VBARE Iberian Properties SOCIMI, S.A. (the "**Company**" or "**VBARE**") hereby publishes that:

#### **OTHER RELEVANT INFORMATION**

By means of this document, it is attached the Results Presentation for the 3 months period ended on March 31, 2021.

The documentation is also available to the market on the Company's website (www.vbarealestate.com).

In compliance with the terms of Notice 3/2020, hereby declares that the information communicated has been prepared under the exclusive responsibility of the Company and its administrators.

We remain at your disposal for any clarification that may be necessary.

Mr. Íñigo Sánchez del Campo Basagoiti Non-Board Secretary of the Board of Directors VBARE Iberian Properties SOCIMI, S.A.

# Q1 2021 RESULTS PRESENTATION AND ACTIVITY UPDATE

**BME Growth** 







### DISCLAIMER

This document has been prepared by VBARE Iberian Properties SOCIMI, S.A. (the "Company") and its subsidiaries (the "Group").

This Presentation does not constitute or form part of, and should not be construed as, any offer to sell or issue or invitation to purchase or subscribe for, or any solicitation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. Any purchase of or subscription for securities of the Company should be based solely on each investor's own analysis of all public information, the assessment of risk involved and its own determination of the suitability of any such investment. No reliance should be placed and no decision should be based on this Presentation.

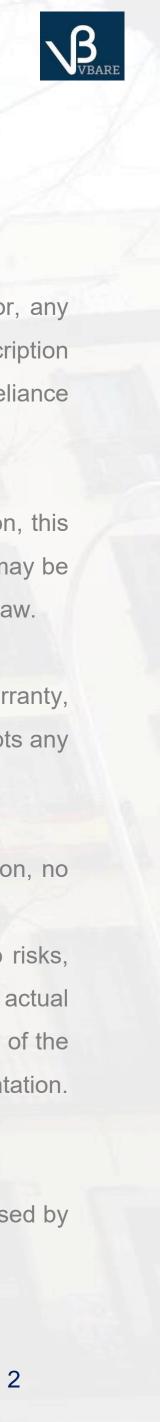
This Presentation may not be copied, distributed, reproduced or passed on, directly or indirectly, in whole or in part, or disclosed by any recipient to any other person, for any purpose other than the above. In addition, this Presentation may not be distributed, disseminated, published, or in any other way taken or transferred to any jurisdiction where it would be contrary to applicable law. Distributing this Presentation in other jurisdictions may be subject to restrictions according to applicable law and the recipients of this Presentation must find out for themselves the restrictions and their fulfilment. Not complying with the restrictions may be a breach of applicable law.

The information contained in this Presentation does not purport to be comprehensive or to include all information that may be required to fully analyze the issues referred to therein. Accordingly, no representation or warranty, express or implied, is made as to the truth, accuracy or completeness of the information in this Presentation. None of the Company, any of its subsidiaries, or any of their respective directors, officers or employees accepts any responsibility or liability whatsoever for any loss howsoever arising from any use of this Presentation or otherwise arising in connection therewith.

The information and opinions contained in this Presentation are provided as at the date of the Presentation and are subject to verification, correction, completion and change without notice. In giving this Presentation, no obligation to amend, correct or update this Presentation or to provide the recipient with access to any additional information that may arise in connection with it is undertaken. This Presentation may include forward-looking statements relating to, among others, the Company's financial position, operating results, strategy, plans, targets or goals. Forward-looking statements are subject to risks, uncertainties and factors beyond the Company's control that may result in actual results materially differing from prospective results or the results implied in the forward-looking statement, promise or warranty of the accuracy or completeness of the assumptions or hypotheses on which the forward-looking statements, expectations, estimations or provisions are based or, in the case of assumptions, of their full inclusion in the Presentation. No undue reliance should be placed on the forward-looking statements.

The Company and its employees, managers, directors, advisors, representatives, agents or affiliates accept no liability (for fault or negligence, whether direct or indirect, contractual or non-contractual) for damages caused by using this Presentation or its content or that, in any manner, relate to this Presentation.

When receiving or attending the Presentation, the recipient declares that he or she agrees with and thus is subject to the above restrictions.

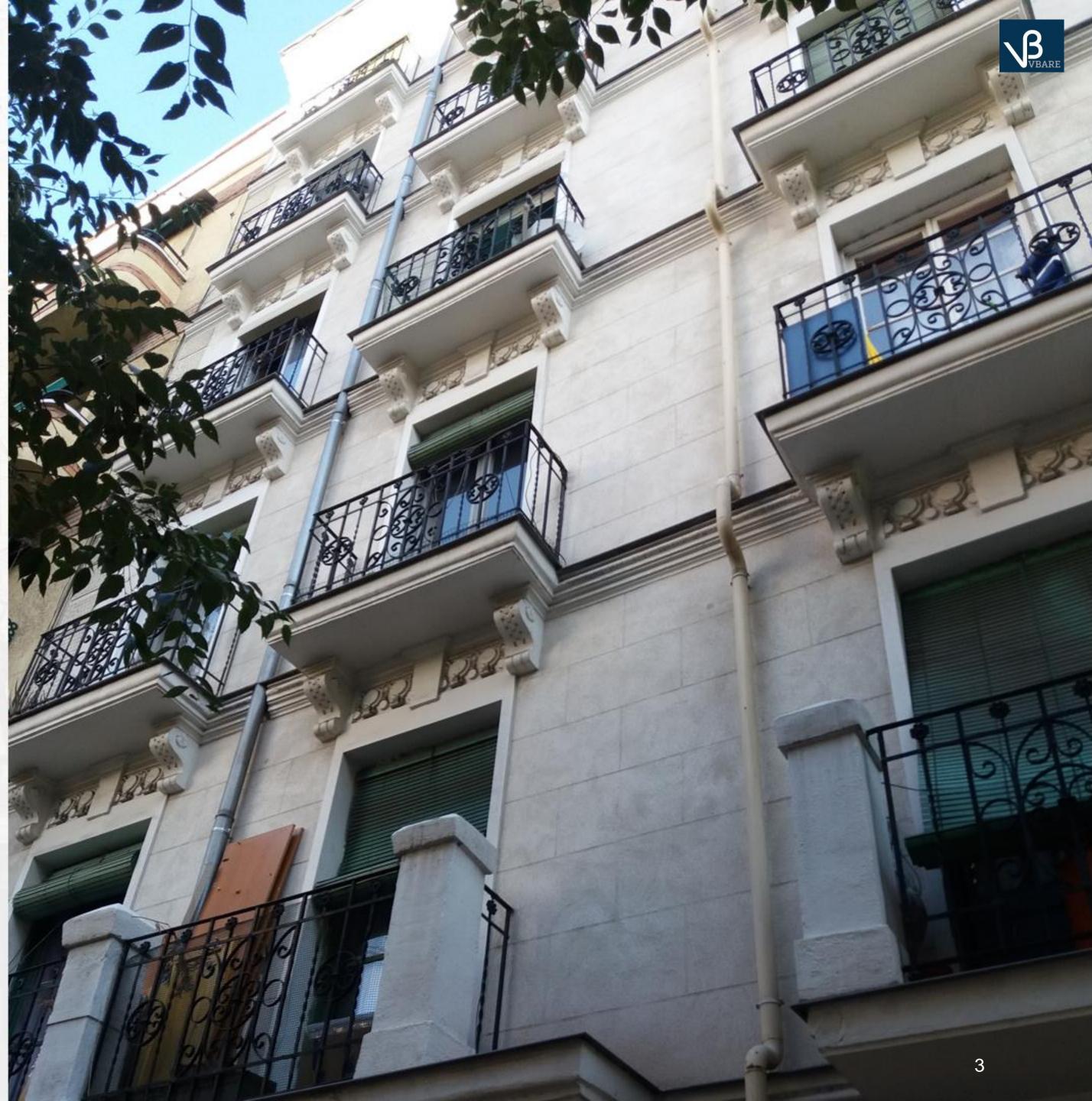




1. Q1 2021 OPERATING PERFORMANCE

### 2. Q1 2021 FINANCIAL PERFORMANCE

3. ANNEX: PORTFOLIO OVERVIEW



## HIGHLIGHTS

RENTAL DEMAND POSITIVELY INCREASING WITH 19 LEASES SIGNED IN Q1 2021 WITH A **RELETTING SPREAD OF +16.95%** 

STILL OCCUPANCY LOWER THAN PRE-COVID LEVELS BUT POSITIVE SIGNS OF RECOVERY

GRI DECREASE VS. Q1 2020 BUT INCREASED VS. Q4 2020

**STABLE** EVOLUTION ON QUARTERLY LIKE FOR LIKE **GROSS ASSET VALUE** 

€0.2mn NET CONSOLIDATED LOSS MAINLY DUE TO LOWER OPERATIONAL RESULTS STRONG CASH POSITION WITH LTV OF 37.3%

GAV based on last pre-sale Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisa

### 4 UNITS SOLD IN Q1 2021 IN LINE WITH GAV (+1.9%) GENERATING A FREE CASH FLOW OF € 235k

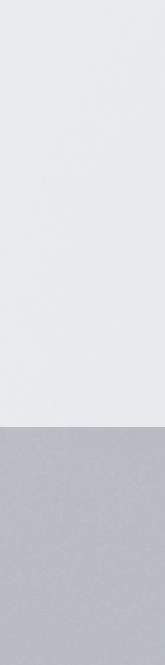


# 1. Q1 2021 OPERATING PERFORMANCE











### **Q12021 LEASING PERFORMANCE**



RENEWALS

**NEW CONTRACTS** 



+6.05% RENEWALS

**NEW CONTRACTS** 

+20.97%

## LEASING ACTIVITY AND RELETTING SPREAD **IMPROVING** TO **PRE-COVID** LEVELS ALTHOUGH OCCUPANCY STILL IMPACTED

<sup>1</sup> Additionally, 7 parking units signed in Q1 2021

<sup>2</sup> Additionally, 2 parking units signed in Q1 2020

<sup>3</sup> Calculated over Stabilized Assets. Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents, and removing vacant units for sale

#### **12-MONTH-PERIOD ACCUMULATED OCCUPANCY <sup>3</sup>**





### **OVERALL PORTFOLIO RENT COLLECTION**

#### STABILIZED ASSETS DEFAULT YTD <sup>1</sup>

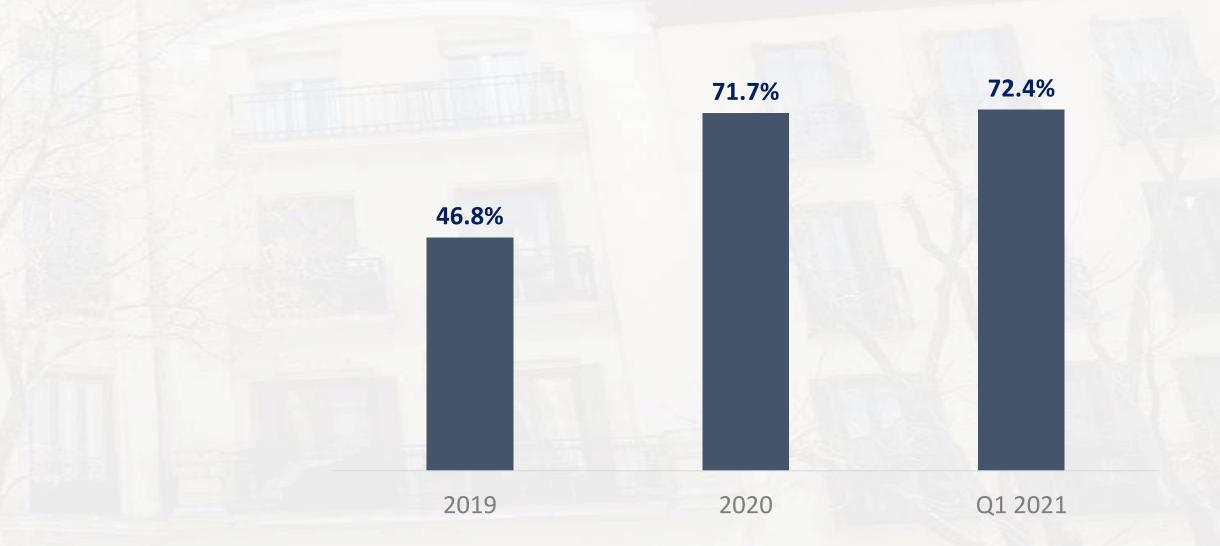
Net Debt
Gross Debt



## **TABLE NET DEFAULT** AT PORTFOLIO LEVEL STILL HIGH **72.4%** OF **GRI PROTECTED** BY DEFAULT INSURANCE OR BANK GUARANTEES

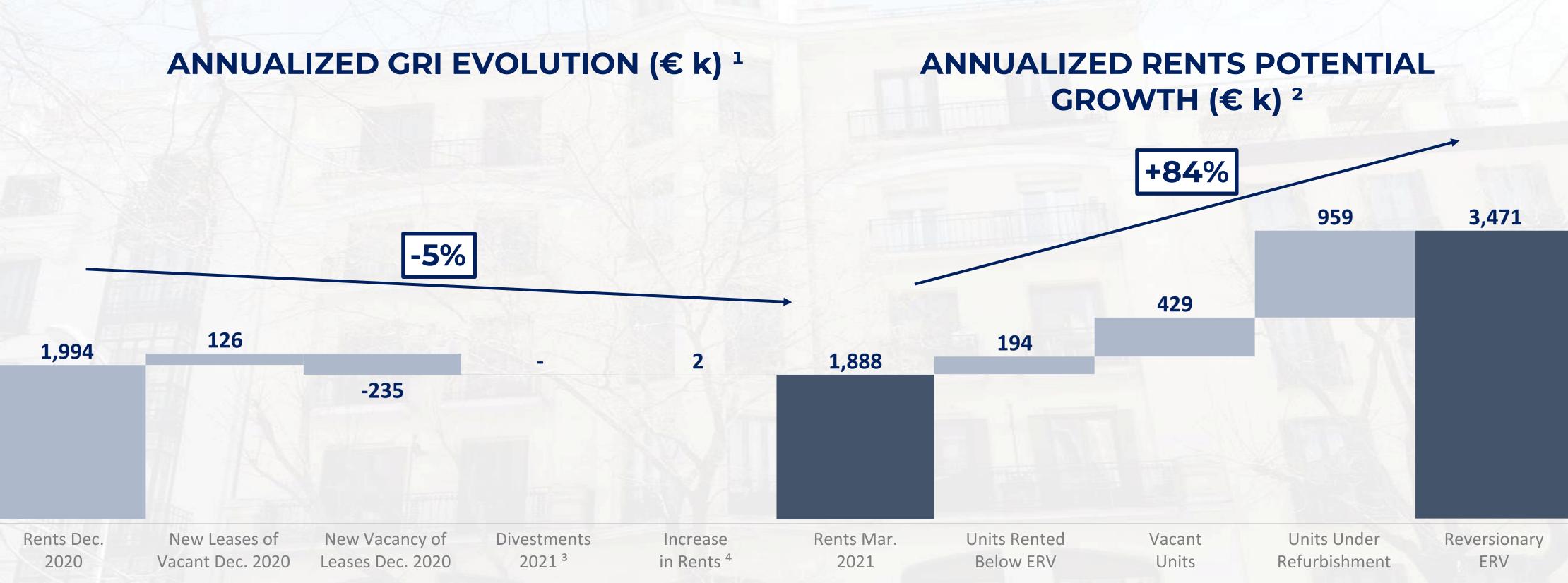
<sup>1</sup> Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents, and removing vacant units for sale Information updated as of May 5, 2021 and calculated over residential units Gross/Net Debt ratios correspond to default rate pre/post default insurance payments

#### % GRI COVERED BY DEFAULT INSURANCE AND BANK GUARANTEES





### **Q12021 RENTAL ANALYSIS**



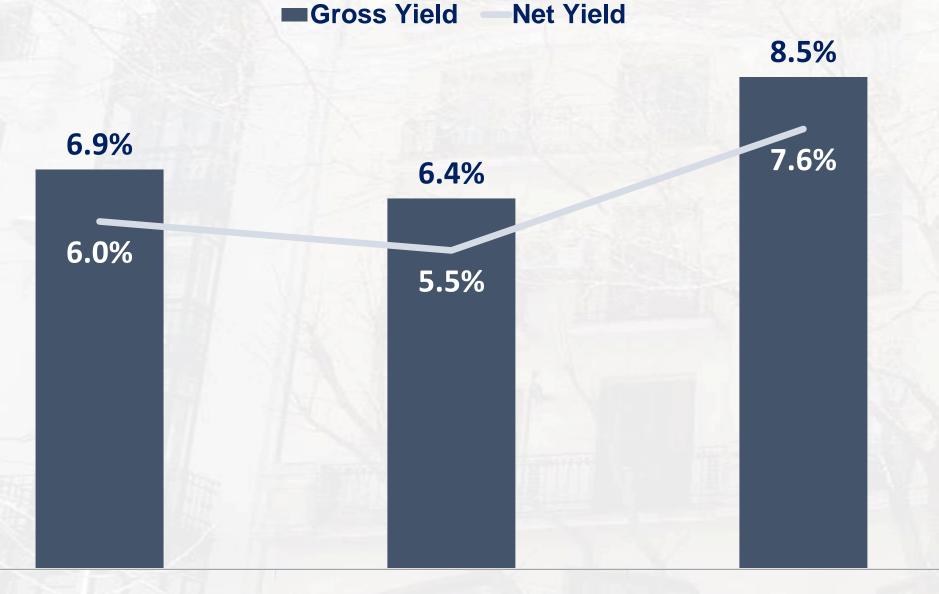
## **DECREASE IN RENTS** FROM 2020 DUE TO VACANCY INCREASE **84% POTENTIAL** RENTS INCREASE

- <sup>1</sup> Calculated on December 31, 2020 and March 31, 2021 annualized lease rents
- <sup>2</sup> Based on the Company's estimated ERV (Estimated Rental Value) as of March 31, 2021
- <sup>3</sup> Equal to zero because sold units were already vacant on December 31, 2020
- <sup>4</sup> Value corresponds to those units that were leased at December 31, 2020 and have been renewed or leased to a new tenant



### **Q12021 YIELD ANALYSIS**

#### YIELD ON TOTAL INVESTED CAPITAL<sup>1</sup> OVER **STABILIZED ASSETS<sup>2</sup>**



2020

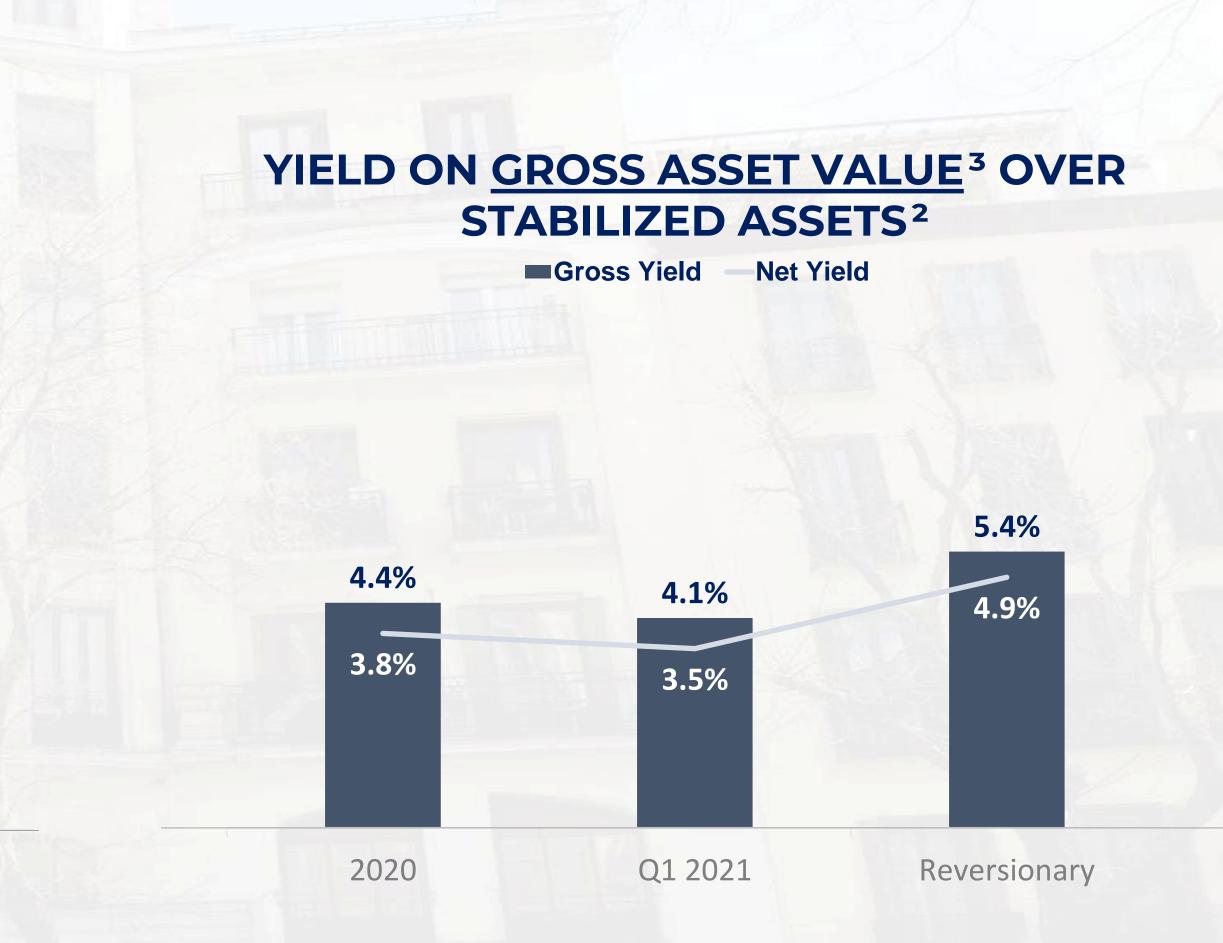
Q1 2021

Reversionary

## SOLID YIELD ALTHOUGH CURRENTLY IMPACTED BY OCCUPANCY BUT WITH STRONG GROWTH PERSPECTIVES

<sup>1</sup> Total Invested Capital includes Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX

<sup>3</sup> GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal





### Q1 2021 SALE ACTIVITY SUMMARY

## €384k SALES EXECUTED IN Q1 2021 WITH UNLEVERED IRR 10% AND MOIC 1.55 (1.9%>GAV & €235mn FREE CF)



# **9.82%** UNLEVERED **IRR**

<sup>1</sup> Gross Profit Above GAV is calculated over GAV Q4 2020 (last available quarterly appraisal). GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal



## **1.55x** UNLEVERED **MM**



X-741.47.984





### Q1 2021 CONSOLIDATED PROFIT & LOSS ACCOUNT<sup>1</sup>

#### **PROFIT & LOSS ACCOUNT (€ k)**

Gross Rental income

Other operating income

Property Operating expenses

**Gross profit** 

Realize gain (Loss) and change of fair value on investment

Net result from real estate operations

**Personal expenses** 

Management Fee

General and administrative expenses

**Profit (Loss) for the period** 

**Finance result** 

Profit (Loss) for the period attributable to the shareholders

Basic and diluted earnings per share (Euro)

## P&LACCOUNT IMPACTED BY LOWER OPERATIONAL RESULTS **IMPORTANT COST REDUCTION AND STABLE PORTFOLIO APPRAISAL**

<sup>1</sup> Consolidated Profit and Loss Account according to International Financial Reporting Standards as adopted by the European Union (IFRS-EU)

	March 31, 2021	March 31, 2020	Variation
	470	546	-13.9%
	5	6	-16.7%
	-182	-158	15.2%
	293	394	-25.6%
nt properties	60	-600	-110.0%
	353	-206	
	-103	-120	-14.2%
	-220	-231	-4.8%
	-113	-164	-31.1%
移動性	-83	-721	
Second States	-118	-98	20.4%
rs	-201	-819	
		山四部建	
	-0.06	-0.23	



## Q1 2021 CONSOLIDATED BALANCE SHEET<sup>1</sup>

#### ASSETS (€ k)

**Non-Current Assets** 

Property, plant and equipment

Investment properties

Non - Current financial assets

**Current Assets** 

Advance to suppliers

**Trade and other receivables** 

Trade debtors

Other receivables from Public Administration

Short term accruals

Cash and cash equivalents

Total Assets

## STRONG BALANCE SHEET WITH A SOLID CASH POSITION

<sup>1</sup> Consolidated Balance Sheet according to International Financial Reporting Standards as adopted by the European Union (IFRS-EU)

March 31, 2021

December 31, 2020 Variation

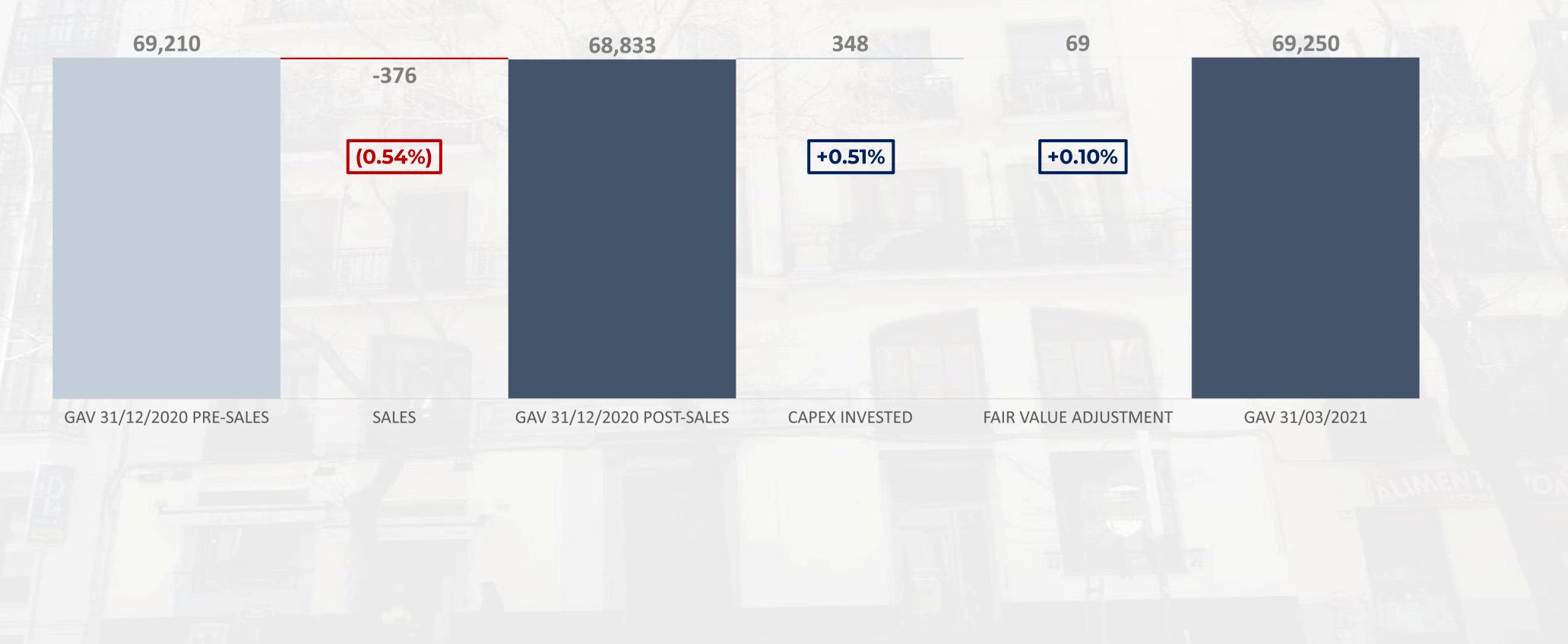
	69,478	69,459	0.0%
The second	34	35	-2.9%
	69,250	69,210	0.1%
	194	214	-9.3%
	5,661	4,065	39.3%
	59	56	5.4%
	328	301	9.0%
	184	156	17.9%
ns	144	145	-0.7%
	65	44	47.7%
	5,209	3,664	42.2%
	75,139	73,524	2.2%



### Q1 2021 GAV<sup>1</sup> EVOLUTION

# **0.61% LIKE FOR LIKE** PORTFOLIO APPRECIATION BASED ON SAVILLS AGUIRRE NEWMAN APPRAISAL

#### **2020 GAV EVOLUTION**



<sup>1</sup> GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal



## Q1 2021 CONSOLIDATED BALANCE SHEET <sup>1</sup>

#### LIABILITIES (€ k)

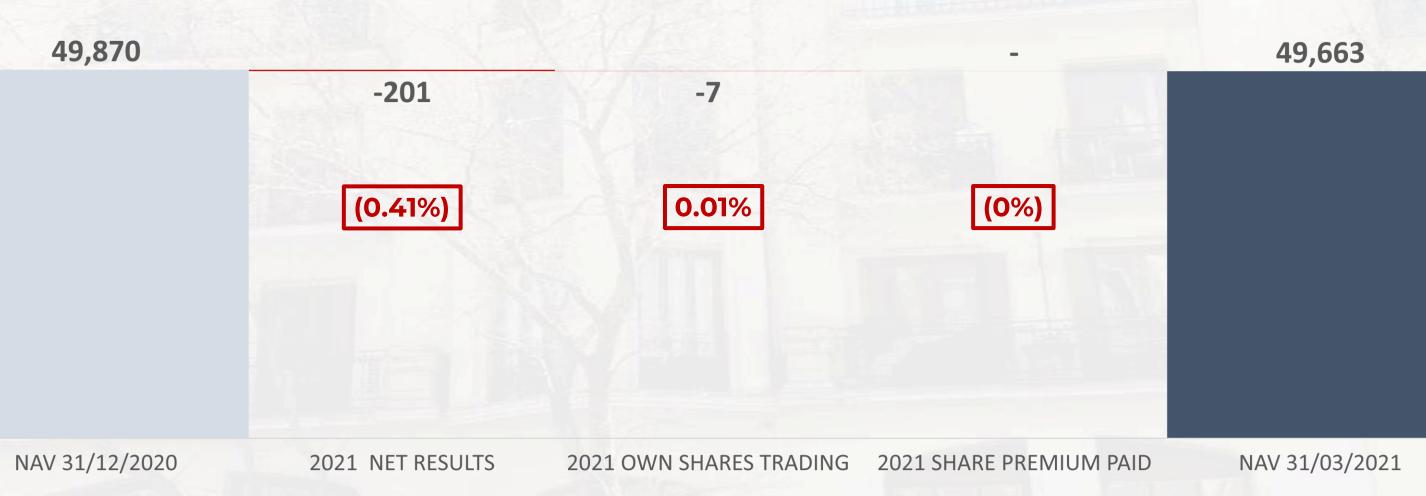
**Net Equity** Share capital Share Premium Treasury shares Retained earnings **Non-current Liabilities** Non-current financial liabilities Bank Borrowings Other financial liabilities **Current Liabilities Current financial liabilities** Bank Borrowings Trading creditors and other accounts payable Trade Payables Trade payables, group companies, associates and Accruals, wages and salaries Other payables with Tax Administration Advance to suppliers Equity and Liabilities

<sup>1</sup> Consolidated Balance Sheet according to International Financial Reporting Standards as adopted by the European Union (IFRS-EU)

	75,139	73,524	2.2%
	16	5	220.0%
	29	35	-17.1%
	37	37	0.0%
nd others	26	14	85.7%
	307	589	-47.9%
	415	680	-39.0%
	711	624	13.9%
	711	624	13.9%
	1,126	1,304	-13.7%
	316	326	-3.1%
	24,034	22,024	9.1%
	24,350	22,350	8.9%
	24,350	22,350	8.9%
	11,533	11,734	-1.7%
	-524	-518	1.2%
	20,605	20,605	0.0%
11Sam	18,049	18,049	0.0%
	49,663	49,870	-0.4%



### **Q12021 NAV EVOLUTION**



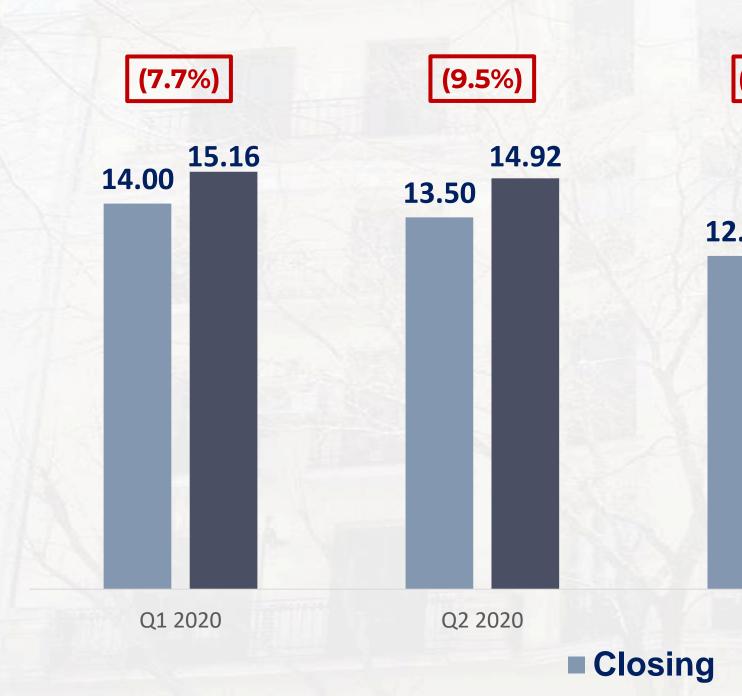
## **€201k NET CONSOLIDATED LOSS** (€ 0.06 PER SHARE)

### 0.42% NAV DECREASE IN 2021

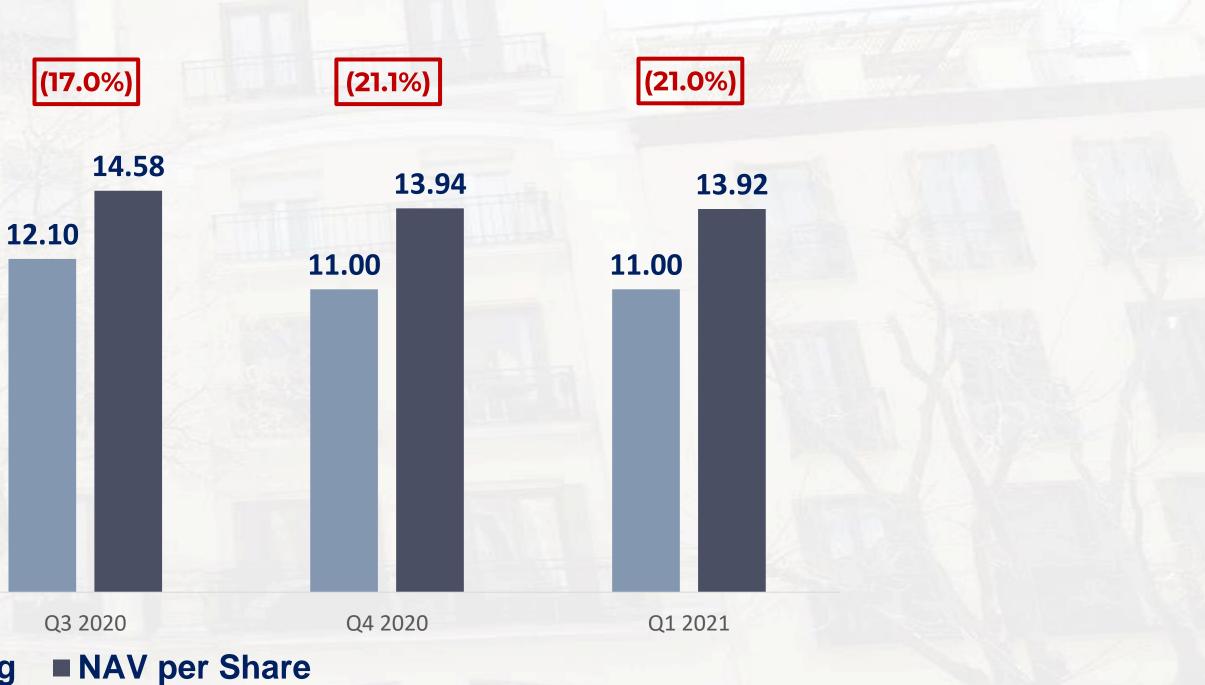
### **2021 NAV EVOLUTION**



### **VBARE NAV PER SHARE Vs. SHARE PRICE**



## STABLE GAP BETWEEN SHARE PRICE AND NAV MAKING VBARE AN APPEALING INVESTMENT OPPORTUNITY





### **Q12021 DEBT EVOLUTION**

22,900

2,400

**PRINCIPAL OUTSTANDING** 31/12/2020

**NEW LOAN FORMALIZED** 

## € 2.4mn MORTGAGE LOAN FORMALIZED IN 2021 € 275k PRINCIPAL AMORTIZED IN 2021 (€ 133k EARLY AMORTIZED DUE TO ASSET SALES)

#### **2021 DEBT EVOLUTION**

25,026

-133

-142

EARLY AMORTIZATION DUE TO SALES

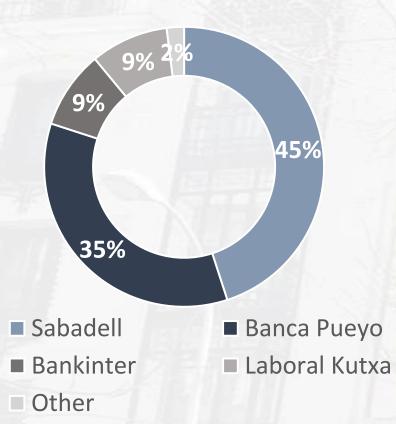
PRINCIPAL AMORTIZED

**PRINCIPAL OUTSTANDING** 31/03/2021

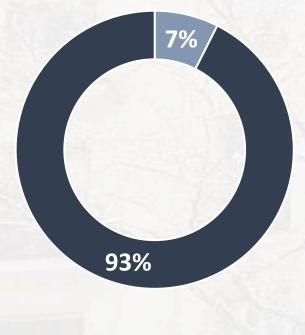


## **Q12021 FINANCING INFORMATION**

#### **OUTSTANDING DEBT BY INSTITUTION**

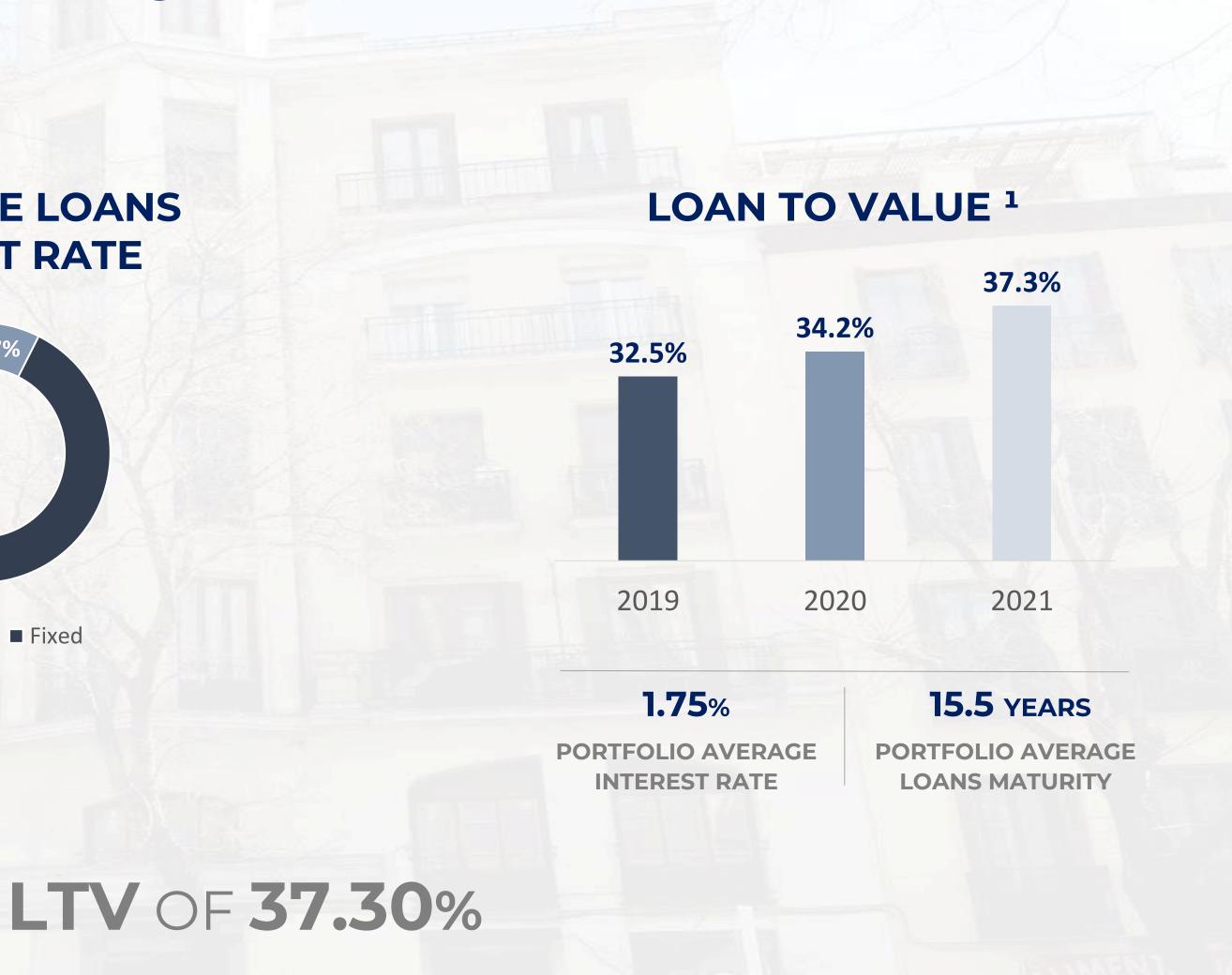


#### **MORTGAGE LOANS INTEREST RATE**



■ Variable ■ Fixed

<sup>1</sup> LTV ratio includes €0.8M pending to be withdrawn as of March 31, 2021



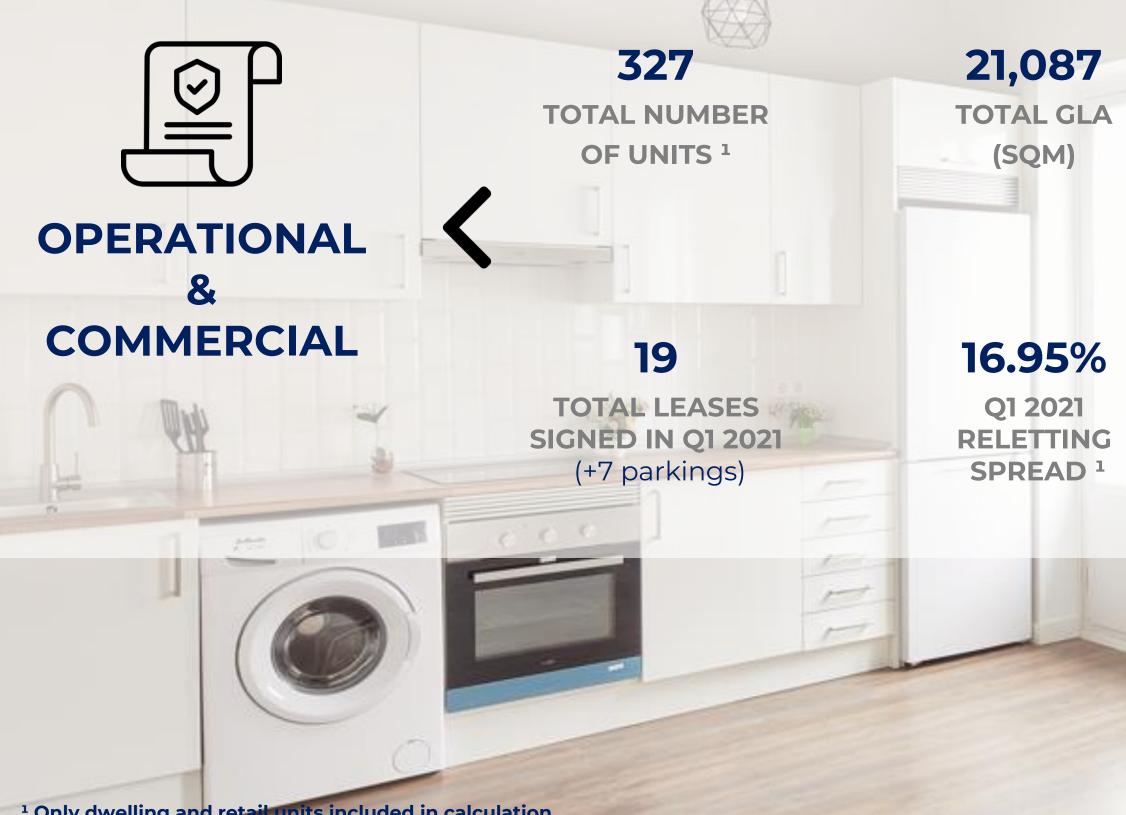
(€0.8mn LOANS AND €1.1mn CREDIT LINES NOT WITHDRAWN)







### **MAIN KPIS PERFORMANCE**



- <sup>1</sup> Only dwelling and retail units included in calculation
- <sup>2</sup> Only unit sqm and common sqm of residential units included in calculation
- <sup>3</sup> Ratio calculated over Stabilized Assets (Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents)
- <sup>4</sup> % includes protections from default insurance and bank guarantees
- <sup>5</sup> Life Leases not considered in calculation
- <sup>6</sup> Calculated taking into account only Residential units and contracts signed by the Company



**TOTAL RESIDENTIAL** GLA (SQM)<sup>2</sup>

83.88%

**12-MONTH-PERIOD** Q1 2021 AVERAGE **GROSS OCCUPANCY**<sup>3</sup>

1.56 TENANTS **PER UNIT** 

72.4%

Q1 2021 **PROTECTED**<sup>4</sup> GRI

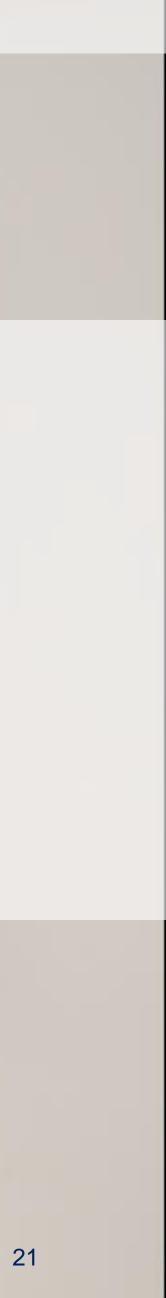
36.4

**AVERAGE LEASE** TERM (MONTHS) <sup>5</sup>

#### 31.74%

**AVERAGE VBARE TENANTS'** EFFORT RATE <sup>6</sup>





### **MAIN KPIS PERFORMANCE**



<sup>1</sup> Life Leases not considered in ratio

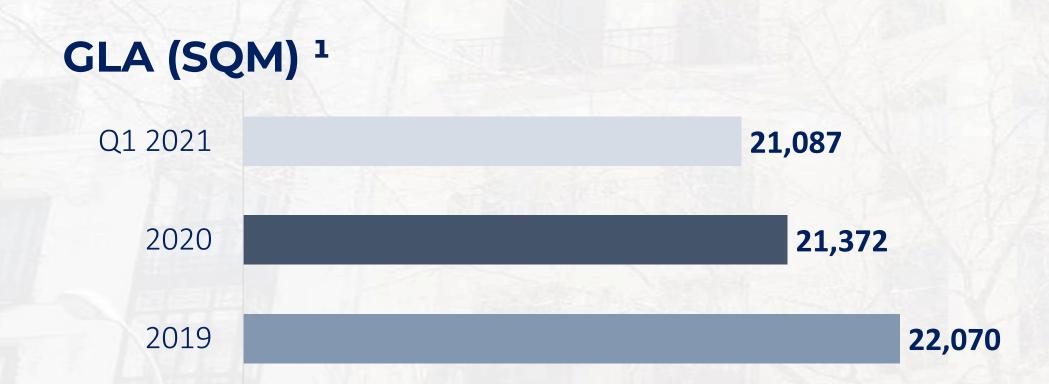
<sup>2</sup> Total Invested Capital includes Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX of the units VBARE owns at March 31, 2020 <sup>3</sup> Only residential invested capital, residential GAV and residential area taken into account in calculations



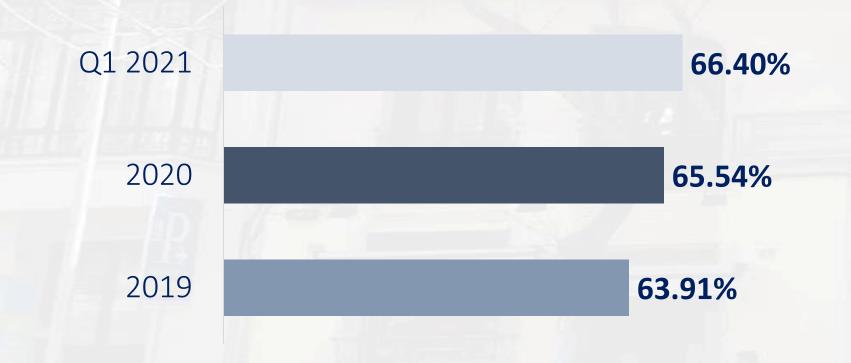
LOAN

22

## Q1 2021 OPERATIONAL PERFORMANCE



#### MADRID CITY CENTER INSIDE M30<sup>2</sup>



<sup>1</sup> Only Residential and Retail units taken into account (no Parkings nor Storages)

<sup>2</sup> Ratio calculated as a % of GAV Q1 2021, based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal



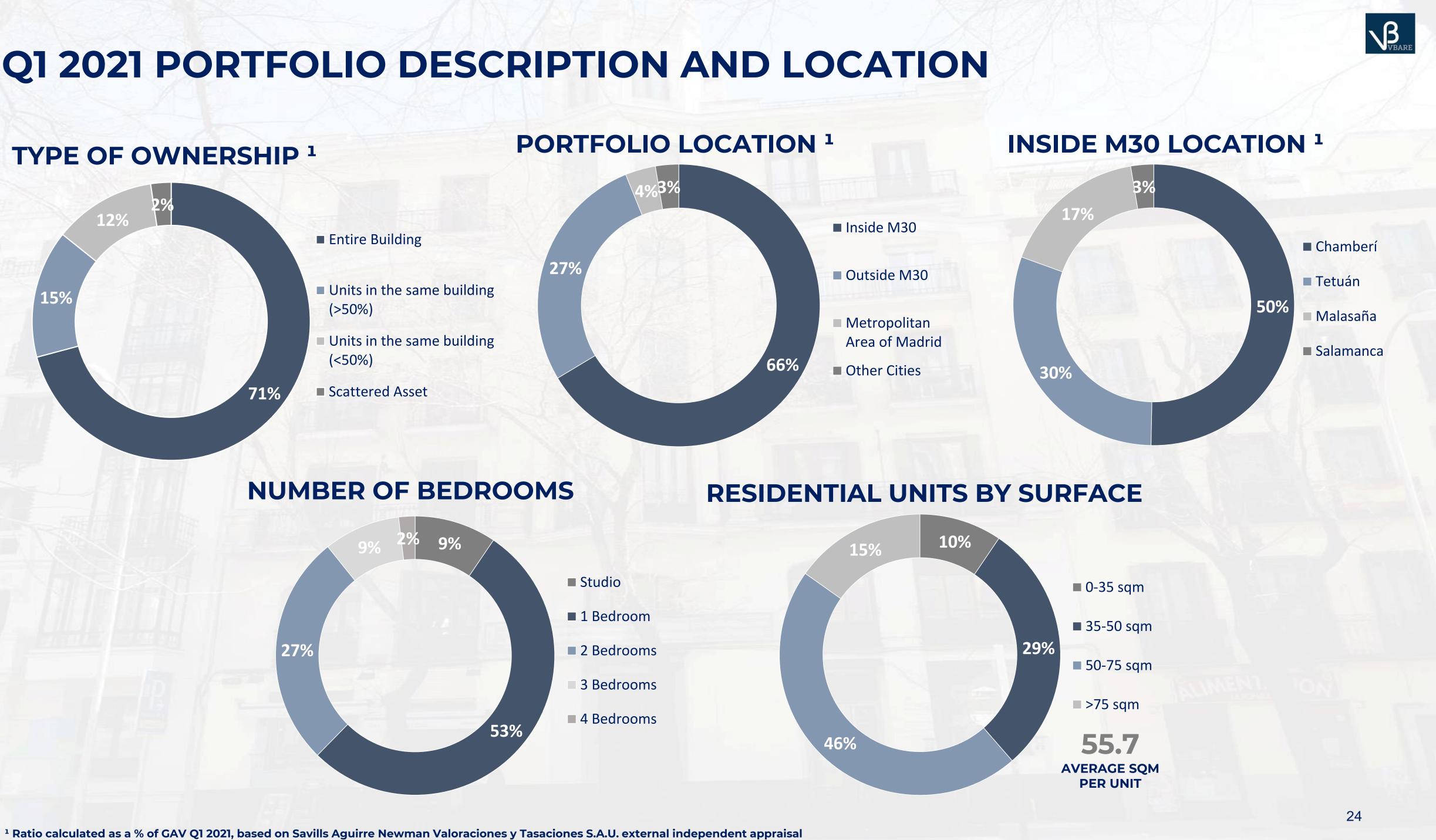
#### BUILDING OWNERSHIP > 50%<sup>2</sup>

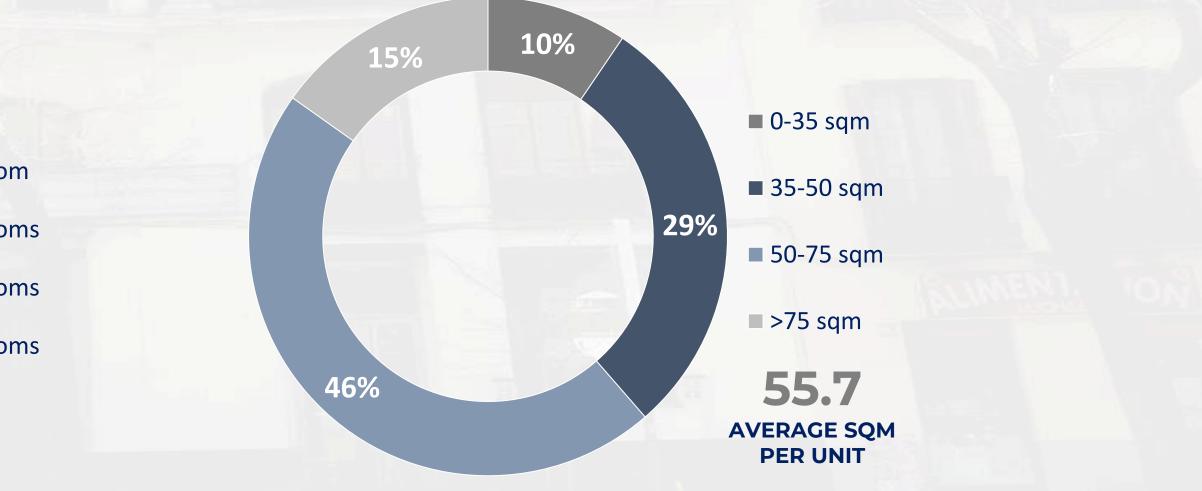




## **Q12021 PORTFOLIO DESCRIPTION AND LOCATION**

#### **TYPE OF OWNERSHIP<sup>1</sup>**





## **PORTFOLIO GALLERY**





